

COMPANY DETAILS

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- Year of creation: 2012
- Location: Workshop in Pontcharra (Isère, France)
- Distribution: In 13 countries with a network of distributors based mainly in Europe, North America (USA, Canada), and Australia.
- Staff: 10 people
- Annual turnover: €1.5 million
- Number of customers: Nearly 3,000 boats sold worldwide since the company was founded
- Lines of products:
 - LEISURE: light and stable boats designed for individuals and clubs for safe use.
 - RACING: boats designed for sea rowing competitions, Endurance & Beach Sprint.
 - ADVENTURE Row&Sail (XP): boats designed for adventure lovers. A hybrid range of Row&Sail / expedition boats.

Key success factors:

- 14 boat models renowned for their versatility, lightness, stability, and quality finish.
- Made in France, handmade in the Alps
- Innovative manufacturing processes combining technical performance and responsibility (vacuum infusion, controlled composite materials)
- Boats designed by renowned naval architect Sam Manuard.
- A product innovation: XP20 and XP16, dinghies that combine sailing and rowing for a unique experience.

Awards / Labels:

- XP20 voted European Boat of the Year at the 2019 Düsseldorf Boat Show.
- Numerous medals won with the RACING range in national and international competitions
- Management team: CEO Brice Lafaye | Original founder: Mathieu Bonnier.

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